## TAMAS M. KNECHT

## 4207 E Lumsden Rd.

## Valrico, FL 33594

## Tel: 212-470-5860 tkxport@gmail.com

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## Multilingual, well traveled, and adaptable manager. A versatile and highly skilled sales/marketing professional, with proven hands-on experience in developing and improving sales for wholesale and retail operations. An assertive manager with outstanding interpersonal, communications, negotiation, and people management skills.

# FRAZEE INC Orlando, FL 2020 - present

# *CSR / Sales / Maintenance*

# Website: **Http://www.frazeeinc.com**

# Remove appliances for renovation from Hotels.

# Handle customers and make online sales

# Spanish and Portuguese utilized

# TK EXPORT TRADING COMPANY, Philadelphia, PA/NY/NJ 1997 - present

# *President / Manager of Operations / Trade Specialist (Internet Based)*

Website: **Http://www.tketc.com**

* Manage all logistics, pricing, and shipping operations on a part time basis
* Sell food products, solar panels, power generators and pharmaceuticals
* Presented project development presentations that lead to an increase in corporate and individual account sales

**TORO MERCHANT SOLUTIONS, LLC,** Long Island City, NY 7/2012 – 2/2013

*Sales Associate*

Website: **Http://www.toromerchants.com**

Business to Business Sales in the wholesale credit card processing industry. Technical support in the client based field. I interview and train new staff members and lead a group of 6 towards sales goals and objectives in the merchant services industry for the company. Inside Sales.

**AEGIS Communication Group, Inc**., New York, NY 6/2010 – 8/2011

*Insurance Agent*

Website: **Http://www.aegisglobal.com**

Started working with Aegis doing administrative duties. Then I was trained in Accident and Health Insurance. I was the first in my class to pass the license exam. I worked on the United Health Care Campaign in customer service and sales, doing both inbound and outbound telecommunications. Inside Sales.

**WEICHERT REALTORS,** Hoboken, NJ 2/2004 – 8/2006

*Real Estate Sales Agent*

Website: **Http://www.weichert.com**

Prospect for new clients on the phone. Show properties to prospective clients. Hold open house meetings for the sale of property in NJ. Administrative office duties such as filing paperwork, answering phones and cleaning the office. Networking with other sales professionals throughout NJ. Achieved upwards of $2.5 million in sales and rentals during my career at this company.

**ALL ACCESS UNLIMITED**, **LLC,** Stamford, CT 2001 - 2009

# *Director of Operations (Internet Based)*

# Website: Http://www.allaccessunlimited.com/

* Led a team of seven professionals to complete web design and marketing projects
* Hired and trained search engine marketing associates
* Interfaced with clients for all marketing and website development projects
* Organized and implemented strategic partnerships and advertising campaigns

**TK WORLD USA, LLC**, Philadelphia, PA 2002 - 2006

*Property Manager*

***Acquired two multiple family properties in Philadelphia. Managed leasing out apartments, doing credit checks and advertising for tenants. Painted and did minor renovations when needed to the apartments.***

***COMPUTER & LANGUAGE SKILLS***

* Extensive knowledge in Apple Mac and Google Chrome with Microsoft Word, Excel, PowerPoint, and Access, Type 55 WPM
* Web design and development: HTML and PHP coding
* Fluent in English, Spanish, Portuguese, Hungarian; Knowledge of Russian, Romanian, Italian, Catalan, Gree

# LICENSES

# NJ REAL ESTATE SALES AGENT 2005

# NY STATE ACCIDENT & HEALTH INSURANCE 2-40 2011

# FL LIFE, HEALTH & ANNUITIES 2-15 2022

**FL RCSR 4-40 2022**

# EDUCATION

**The Wharton School of Business, University of Pennsylvania**, Philadelphia, PA 2001

***Bachelor’s******Degree:*** *International Business Administration* **Minor:** *Spanish*